

# IFAPAC Conference Call Notes

December 9, 2009

9:00 AM – 9:45 AM

Role call revealed that 12 Local Associations were represented with a number of members from each Local participating.

Dennis welcomed and thanked our volunteers for their continued commitment to NAIFA-California and IFAPAC.

- a. Members were asked to log on to the website to access and review STATE and LOCAL reports. <http://naifacalifornia.org/Advocacy/IFAPACN.htm> (State, Local, Non contributor, Lapsed Contributor)
- b. Non-Contributors IFAPAC solicitation letter was mailed on 11-12-09 through 11-16-09. The letter was provided as an attachment to conference call reminder e-mail on 12-08-09 and is posted on the NAIFA-California IFAPAC webpage <http://naifacalifornia.org/Advocacy/IFAPACN.htm>.

Dennis reported on activities that have taken place since the last conference call on September 2, 2009.

- a. Advocacy Forums South 11-10 -09 and North 11-11-09, where the Association Training booklets were distributed and discussed. If you need a copy please contact the NAIFA-California office at [office@naifacalifornia.org](mailto:office@naifacalifornia.org).
- b. A State IFAPAC solicitation letter was mailed out to all non-contributors expressing urgent issues surrounding healthcare reform and asking for IFAPAC contributions.
- c. The formation of a larger State IFAPAC committee was announced to provide a ratio of one State Committee Member to every three Locals. (Proposed 8 members)

The first conference call was scheduled for Tuesday 12 -15-09 at 9: AM and will cover potential members including YAT involvement, the calendar and goals for 2010, the expectation of a committee member, and the allocation of locals.

The existing committee includes the following.

SOUTH

Dan Wells  
Dennis Sunderman  
Stu Isbell  
Bart Bruttig

NORTH

Randy Judge

The 2009 State IFAPAC annual goals were reviewed and current status provided:

State IFAPAC Goals	State IFAPAC Actual-11/30/09
Political \$275,000	Political \$157,131
Administration \$ 25,000	Administration \$ 13,923
Total Contributions \$300,000	Total Contributions \$171,054
40% Member participation (3464 times 40% = 1386) 23% is the normal national average target	Member Participation = 656 18.9 %

Initial results as of 12-08-09 from the IFAPAC Non-Contributor Solicitation Letter:

New Contributors = 41

New Contributions = \$ 4, 125 (40)

Plus \$17 bank draft per month (1)

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## Don't Forget These Important Dates for December IFAPAC Contributions:

The deadlines to make contributions for 2009 and which the impact the Local Association BOBO award criteria and the National and State IFAPAC Awards:

**CHECKS** – **Tuesday, December 15<sup>th</sup>** is the last day checks should be *regular mailed* to the IFAPAC address at PO Box 759063; Baltimore, MD 21275-9063 (this is the bank lockbox). After December 15<sup>th</sup>, checks should be mailed via *overnight service* to this address: IFAPAC; 2901 Telestar Court; Falls Church, VA 22042. **Never overnight mail contributions to the PO Box**; no one is there to receive packages. In order to be included in the 2009 year, *checks* must be received at the street address by **10:00 am on Wednesday, December 30<sup>th</sup>**. Contributions received after that will be recorded in the year 2010. (Postmarks on envelopes are irrelevant; only the *deposit date* counts.)

**BANK DRAFT APPLICATIONS** – New bank draft applications and upgrades received after **Wednesday, December 9<sup>th</sup>** will not be initiated in time for a 2009 withdrawal.

**CREDIT CARD PAYMENTS** – Since credit card payments take longer to process (because of verification procedures) than checks, you should mail all credit card contributions directly to the PO Box address no later than **Tuesday, December 15<sup>th</sup>**. You may **fax** credit card contributions directly to NAIFAPAC. **Never fax and mail a credit card contribution** – it *will* get processed twice. Credit card payments can now be made online. Go to [www.naifa.org/advocacy/ifapac](http://www.naifa.org/advocacy/ifapac) login and click Contribute Online. All credit card contributions (including those made online) must be received by **10:00 am on Wednesday, December 31<sup>st</sup>**.

Dennis covered information regarding

National IFAPAC training to be held Las Vegas at the Rio Resort and Conference Center on January 22-23, 2010. Attendance is not mandatory but local leadership is encouraged to attend at their expense. Registration is required and information is available upon request.

An additional event to be held the night before the National IFAPAC Training on Thursday, January 21, 2010, is a fundraiser for John Davidson who is exploring running for Congress.

Dennis covered a list of NAIFA members that have made contributions to AALU but not to NAIFA IFAPAC

Dennis closed with a request for each Local PAC chair to:

- a. Review the PAC contributor lapse list and call to ask for a contribution
- b. To review the local contributor list to identify what members are not contributing and encouraged a follow-up call referencing the State IFAPAC Non-Contributor solicitation letter and ask for a contribution.

The on-line Local Statistical Report was reviewed and congratulations were extended to the multiple Locals with exceptional participation statistics and Dennis thanked the volunteers for their service.

Thank you,

Dennis P. Sunderman  
NAIFA-California State IFAPAC Chairperson