

NAIFA Local Association	SPEAKER (Name, Designations, Address)	TELE/FAX/CELL	EMAIL	TRAVEL LIMITS		SUBJECT
				N.Cal	S.Cal	
California	David V. Dellinger 1451 River Park Dr., Ste. 175 Sacramento, CA 95815	(w) 916-646-8600 x15 (f) 916-258-6673 (c) 916-761-5697	davidd@naifacalifornia.org	X	X	Association Trends, Industry Trends, Strategic Planning, Member Benefits
California/ Silicon Valley	Darrell W. Shideler, CLU, ChFC, CFP, LUTCF 2021 The Alameda, #300 San Jose, CA 95126	(w) 408-984-8777 x315 (f) 408-984-8780	darrell.shideler@thrivent.com	X	X	NAIFA NAIFA-California President 2010-11
Central Coast	Mike J. Ables, LUTCF 1330 Van Beurden Dr., Ste. 102 Los Osos, CA 93402	(w) 805-534-1168 (f) 805-534-1178 (c) 805-440-0356	mjables@sbcglobal.net	X	X	Advocacy
Central Valley	Oscar A. Anzaldo, LUTCF 2704 Bonniebrook Dr. Stockton, CA 95207	(w) 209-474-1280 (w) 209-835-2110 (f) 209-474-6308	oanzaldo@ft.newyorklife.com	X		Life Insurance, Cultural Market, Balance Your Life
Fresno	Sandra E. Henderson, RHU, CSA 1318 E. Shaw Ave., Ste. 313 Fresno, CA 93710	(w) 559-226-2221 (f) 559-226-2223 (c) 559-974-4350	shenderson@planfinancial.com	X	X	Health (HSAs), Succession Planning
Long Beach	Larry Lambert, CLU, CFP, RFC 4281 Katella Ave., Ste. 221 Los Alamitos, CA 90720	(w) 714-236-8270 (f) 714-236-4150	larryl@lblgroup.com		X	Noble Profession, Success to Significance
Los Angeles	David R. Davis, CLU, ChFC, CFBS 23822 W. Valencia Blvd., Suite 200 Valencia, CA 91355	(w) 661-253-3004 (f) 661-253-3007	qpplusdavis@live.com		X	Estate Planning (CE Credit), Qualified Plans, "What is and What's Not After 50 Years"
Los Angeles	Billy Foudy, LUTCF 11661 San Vicente Blvd., #704 Los Angeles, CA 90049	(w) 310-207-5206 (f) 310-820-3517	fiainc@aol.com		X	NAIFA Loss Control, Seminar

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Los Angeles	Arthur D. Kraus, CLU, ChFC 1925 Century Park East, 4 th Floor Los Angeles, CA 90067	(w) 310-820-9797 (f) 310-820-9792	akraus@capintelligence.com		X	Current Events, Retiring with Money, Philanthropy
Los Angeles	Thomas O. Michel, 1925 Century Park East, Ste. 400 Los Angeles, CA 90067	(w) 310-551-3125 (f) 310-551-0327 (c) 310-948-4359	tmichel@prbinc.com		X	Sales Ideas, Retirement Plans
Los Angeles	John A. Oliver, CLU, ChFC 1150 S. Olive Street, T-27 Los Angeles, CA 90015	(w) 213-742-2893 (f) 213-742-5280	john.oliver@transamerica.com		X	Business & Estate Planning
Los Angeles	Brandon Marz 7111 Valley Green Road Fort Washington, PA 19034	(w) 215-836-8395 (f) 215-402-8395	Bmarz@Coventry.com		X	Secondary Market for Life Insurance
Marin	Gary A. Bramon, CLU, ChFC 1701 Novato Blvd., Ste. 304 Novato, CA 94947-3030	(w) 415-892-7766 (f) 415-898-6072	gbramon@aldersfinancial.com	X		Life Insurance & Securities
Mt. Diablo	Randhir S. Judge, FLIA, LUTCF 368 Fairview Way Milpitas, CA 95035	(w) 408-876-6072 (f) 408-945-6537	judgeus4@aol.com	X	X	Estate & Business Planning, Employee Benefits, Retirement Planning
Mt. Diablo	Bruce Lichtenberg 3697 Mt. Diablo Blvd. #300 Lafayette, CA 94549	(w) 925-310-1075 (f) 925-953-6235	bruce_lichtenberg@ajg.com	X		Employee Benefits
Mt. Diablo	Stephen Shaw, CLU One Kaiser Plaza, Ste. 1101 Oakland, CA 94612	(w) 510-452-0458 (f) 510-452-1378	sshaw@smlinc.com	X		Planning Your Exit Strategy
Mt. Diablo	David W. White, CLU, ChFC 3150 Crow Canyon Place San Ramon, CA 94583	(w) 925-277-2636	dwhite@dwassociates.com	X		Reflections on 50 yrs. In financial services. 1) On Being Successful 2) 3 Golden Ideas 3) Life's Little Lessons

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North Bay	Charles I. Daniels III 1728 Jefferson St. Napa, CA 94559	(w) 707-257-7281 (f) 707-255-6045 (c) 707-246-4340	cdaniels@rr.firstallied.com	X		Financial Planning, Investment Management
Northern California	Ryan Pinney 2266 Lava Ridge Ct. Roseville, CA 95661	(w) 916-773-2800 (f) (916)773-4484	rpinney@pinneyinsurance.com	X	X	Social media Internet marketing
Orange County	Guy Baker, MSFS, CLU, CFP 15520 Rockfield Blvd., Suite G Irvine, CA 92618	(w) 949-900-0099 (f) 949-900-0096	guy@btagroup.net		X	Productivity, Sales Psychology
Orange County	David Allen Brown 8105 Irvine Center Dr., Suite 700 Irvine, CA 92618	(w) 949-453-2900 (f) 949-453-2916	david.brown@brownandstreza.com		X	Basics & Beyond Living Trusts, Life Insurance Trusts
Orange County	Matthew D. Hudack, CLU, ChFC 18100 Von Karman Ave., Ste. 400 Irvine, CA 92612	(w) 949-975-1300 (f) 949-975-0606	matthew_hudack@jhancock.com		X	LTC, Life Insurance
Orange County	Irving R. Katz, MSFS, ChFC, CLU, REBC, LUTCF 2372 Morse Ave. Irvine, CA 92614	(w) 949-681-3505 (f) 714-464-4424	irving@irvingkatz.com	X	X	Family Business Secrets
Orange County	Linda L. Witham, CFP, ChFC 5855 Topanga Canyon Blvd. Woodland Hills, CA 91367	(w) 800-490-5433 (c) 800-526-8820	linda.witham@thrivent.com		X	Leadership
Orange County	Rick Fenelli, LLP 24031 El Toro Rd., Suite 260 Laguna Hills, CA 92653	(w) 949-699-0000	rick@fenelli.com		X	General Estate Planning, Trusts, GWAT
San Diego	Fredric A. Berger, CLU, ChFC 804 Pier View Way, #211 Oceanside, CA 92054	(w) 760-435-9702 (f) 760-435-9703	fabergerclu@cs.com		X	Life Medical Underwriting, Retirement Planning, Leveraged Supp. Retirement Plans

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San Diego	R.J. Kelly, CLU, ChFC, MSFS, RIA 4550 Kearny Villa Rd., Ste. 103 San Diego, CA 92123	(w) 858-569-0633 x 111 (f) 858-630-4550 (c) 619-972-4488	rj@wealthlegacygroup.com		X	Post-Retirement Health Care, Creating a Non-Profit, Fee Charging/Business Owners, Life Insurance
San Diego	Ben. O. Lontok 254 E. Grand Ave., #200 Escondido, CA 92025	(w) 619-708-2589 (c) 619-708-2589	blontok@aol.com		X	
San Fernando	John A. Davidson, LUTCF 25 West Rolling Oaks Drive, Ste. 110 Thousand Oaks, CA 91361	(w) 805-495-6434 (f) 805-495-7224	john@davidsonfinancialinc.com		X	
San Fernando	Bruce Gendein, CLU, ChFC 21021 Ventura Blvd., Ste. 310 Woodland Hills, CA 91364	(w) 818-593-3535 x201 (f) 818-593-3550	bruce@senexgroup.com		X	Qualified Retirement Plans
San Fernando	Michael S. McCaffrey, LUTCF 1771 Tapo Street Simi Valley, CA 93063	(w) 805-520-4120 (f) 805-520-4182 (c) 805-218-7637	mccaffrey1@aol.com		X	Advocacy, Governmental Issues, Political Involvement
San Francisco	Jim Farden, CLU, RHU 269 Waller Street San Francisco, CA 94102	(w) 415-487-9124 (f) 515-362-2177	farden.jim@principal.com	X	X	Individual Disability Income, CE Credits Available
Silicon Valley	Monica H. Bellizzi, RHU, FIC, LUTCF 6472 Camden Ave., Ste. 210 San Jose, CA 95120	(w) 408-268-1286 (f) 408-490-2775 (c) 408-406-0751	monica.bellizzi@thrivent.com		X	Foundations , Seniors, Charitable giving http://www.youtube.com/watch?v=F2IE9nnPHIO
Silicon Valley	Brad Elman, CLU 745 Distel Dr., Suite 104 Los Altos, CA 94022	(w) 650-209-5754 (f) 650-209-5657	brad@9dotsbenefits.com		X	MDRT
Silicon Valley	Michael K. Fiamingo, LUTCF 1155 Meridian Ave., Ste. 212 San Jose, CA 95125	(w) 408-445-9700 (f) 408-445-2462 (c) 408-202-8368	mfiamingo@farmersagent.com		X	Property & Casualty 2011-2012 NAIFA-California President

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Silicon Valley	Stephen Rice, CLU, ChFC, CAP 300 E. Main Street Los Gatos, CA 95030	(w) 408-354-3400 (f) 408-354-3404	srice@steverice.com	X		Motivation
Silicon Valley	Ray Silva, CLU, ChFC 1740 Technology Drive, #550 San Jose, CA 95032	(w) 408-392-7878 (f) 408-392-7899	ray_silva@GLIC.com	X		Various topics
Silicon Valley	Steven M. Stratton, LUTCF 305 Vineyard Town Center # 359 Morgan Hill, CA 95037	(w) 408-201-9210 (f) 408-782-7444 (c) 408-391-0782	steven@smstratton.com	X		Mentoring
Other	Kate Carter LifeChronicles P.O. Box 31152 Santa Barbara, CA 93130	(w) 866-998-5433	www.lifechronicles.org	X	X	Produces video recordings of terminally ill people, they capture a person's essence for the comfort & guidance of those who succeed them.
Other	The International DI Society 12340 Seal Beach Blvd. Suite B #357 Seal Beach, CA 90740	(w) 562-481-2381 (f) 562-493-1022	info@internationaldisociety.com	X	X	Disability Income
Other	Thomas R. Petersen, MBA, RHU 23929 Valencia Blvd., #215 Valencia, CA 91355	(w) 661-254-0006 (f) 661-254-0604	thomas@piu.org	X	X	Disability International Medical
Other	David Fazio 5206 Silver Reef Dr. Fremont, CA 94538	(w) 510-590-7363	dfazio@helixopp.com www.helixopp.com	X	X	Disability Motivational ADA EOE Cooperative Understanding Disability Services <i>*Travel, meals, lodging must be provided by organization</i>

- NAIFA-CA offers this listing as a resource for the NAIFA Local Associations. NAIFA-CA neither approves nor disapproves these listed speakers.
- These Speakers charge a fee. Local Associations contacting these speakers need to negotiate their own contract.

SPEAKER	TELE/FAX/CELL	EMAIL	WILL TRAVEL TO	SUBJECT	FEE & NOTES
David W. Thomas IntegriTalk 2538 Yorktown, #281 Houston, TX 77056	(w) 713-850-1448 (c) 713-805-3955	dwthomas70@hotmail.com www.youtube.com / watch?v=aIJGAQv_Ak	N. Calif S. Calif	Integrity	See website for fees.
Bruce E. Robbins, CFP		Ssber46@aol.com			Fee - \$200 Travel, lodging & meals provided. Could travel and speak to 2 or more chapters in a week and stay a few days.
Malcolm Kushner PO Box 7509 Santa Cruz, CA 95061	(w) 831-425-4839 (w) 920-831-3279	mk@kushnergrou.com www.kushnergrou.com video on his background: www.kushnergrou.com/video.htm		“Leading with Laughter-How U.S. Presidents Use Humor To Relate, Motivate & Communicate---and How You Can Too”	Author of “Presentations for Dummies” and “Public Speaking for Dummies”
Christopher King Coventry 7111 Valley Green Road Fort Washington, PA 19034	(w) 215-836-6470	cking@coventry.com	Anywhere needed	Life Ins. Policy Appraisal Secondary Market for Life Ins. Life Settlements	Please don’t hesitate to contact him if you need a CE/CLE/CPE Instructor or a Non-CE Speaker/Instructor.

<p>Mark LeBlanc</p> <p>Small Business Success 630 1st Street, Suite B4 Minneapolis, MN 55401</p>	<p>(w) 612-339-4890 (w) 800-690-0810 (c) 612-834-2113</p>	<p>Mark@SmallBusinessSuccess.com</p>	<p>anywhere</p>	<p>Growing Small Business</p>	<p>For fee details see website. Typically is \$5000 - \$10,000.</p> <p>Website – www.MarkLeBlanc.com</p> <p>Was speaker at Advisor Expo March 2011.</p> <p>1, 2 or 3 hour presentations.</p> <p>If considering him as a speaker, contact Sherry at 1-800-690-0810 for a free copy of his book, “Growing Your Business”.</p>
<p>David Fazio</p> <p>Helix Opportunity 5206 Silver Reef Dr. Fremont, CA 94538</p>	<p>(w) 510-590-7363</p>	<p>dfazio@helixopp.com</p> <p>www.helixopp.com</p>	<p>N. Calif. S. Calif.</p>	<p>Disability Motivational ADA EOE</p> <p>Cooperative Understanding</p> <p>Disability Services</p>	<p>Travel, meals, lodging must be provided by organization.</p> <p>Grounded (3prong) outlet for laptop plug in, water, lavalier mic preferred.</p>