

Top 19 Companies CA Counts

| <u>COMPANY</u> | <u>CO_ID</u> | <u>Count of Current Members in CA</u> |
|---------------------------------------|---------------------|--|
| New York Life | 1000666 | 541 |
| State Farm Insurance Companies | 1000860 | 294 |
| Farmers Insurance Group | 1000314 | 180 |
| Northwestern Mutual Financial Network | 1000687 | 159 |
| MassMutual Financial Group | 1000565 | 140 |
| Prudential Financial | 1000778 | 116 |
| AXA Advisors/MONY | 1000293 | 86 |
| MetLife Financial Services | 1000574 | 83 |
| Principal Financial Group | 1000758 | 82 |
| Thrivent Financial for Lutherans | 1000015 | 69 |
| Allstate Life Ins. Co./IL | 1000024 | 66 |
| Guardian | 1000415 | 63 |
| Transamerica | 1000894 | 56 |
| John Hancock Financial Services | 1000484 | 48 |
| AIG American General | 1000001 | 42 |
| Securian Financial Network | 1000594 | 39 |
| Blue Cross of California | 1000145 | 32 |
| American General | 1000054 | 29 |
| Union Central | 1000908 | 29 |
| <u>Total</u> | | <u>2154</u> |