

## Approved Continuing Education Courses as of 5/11/11

The courses below have been approved by the California Department of Insurance for the continuing education credits indicated. Local Associations must use the Course ID numbers to properly complete CDI forms when filing for a course presentation through NAIFA-California; see the [Continuing Education Course Timeline](#). Guests and Members are welcome to Local Meetings for any number of program presentations near by!

Programs-In-A-Box (PIAB) have been distributed from National to the Local President over the last few years. If you have any trouble tracking yours down or need replacement sets, contact NAIFA Member Services.

Course Title	Course ID	CE
• Asset Allocations: Putting Your Client's Egg in the Right Basket (PIAB 12)	<b>DECLINED</b>	0
• Business Insurance for Pass Through Entities (PIAB 7)	136078	1
• Business Insurance for Pass Through Entities (PIAB 7) <b>Part 2</b>	144598	1
• The Do Not Call Opportunity (PIAB 9)	<b>DECLINED</b>	0
• Elder Care Planning	136079	1
• Estate Planning Considerations	92062	2
• IRA's Traditional & Roth	92060	2
• LIFE's Products (PIAB 11)	<b>Not for CE</b>	
• Long Term Care Financial Planning	130119	1
• Long Term Care Insurance: The Niche in the Executive Marketplace (PIAB 4)	122038	1
• LTC Insurance: Needs & Solutions	92061	2
• Maximizing Health Savings Accounts Opportunities (PIAB 14)	162699	1
• Recruiting & Retaining the Ideal Sales Assistant (PIAB 2)	<b>DECLINED</b>	0
• Retirement Plan Basics	181279	1
• Retirement Planning After the New Tax Law (PIAB 1)	110518	1
• Successful Life Insurance Selling in a Multiline Agency (PIAB 13)	<b>DECLINED</b>	0
• Understanding Opportunities for Financial Advising in the Multiline Environment (PIAB 6)	128738	1
• Understanding the Mutual Fund Solution	92059	3
• Use Estate Planning & Improve Your Bottom Line (PIAB 10)	<b>DECLINED</b>	0
• Values & Ethics: Being Compliant & Profitable (PIAB 15)	163418	1
• Voluntary Worksite Benefits: A Comprehensive Guide (PIAB 8)	137979	1